



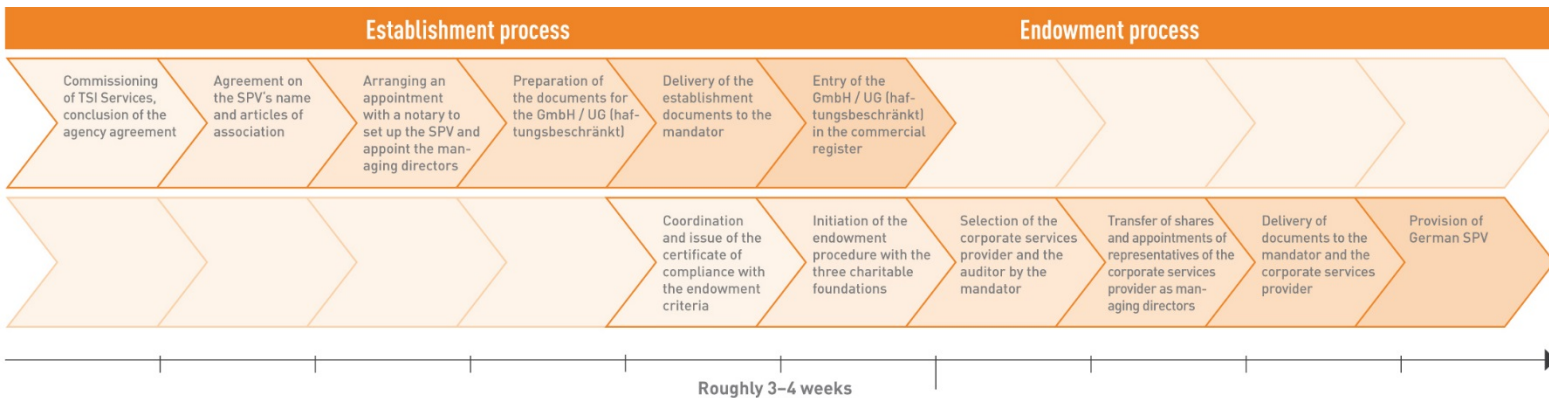
German SPVs and the TSI securitisation platform

German SPVs via TSI – setting standards in the German capital market

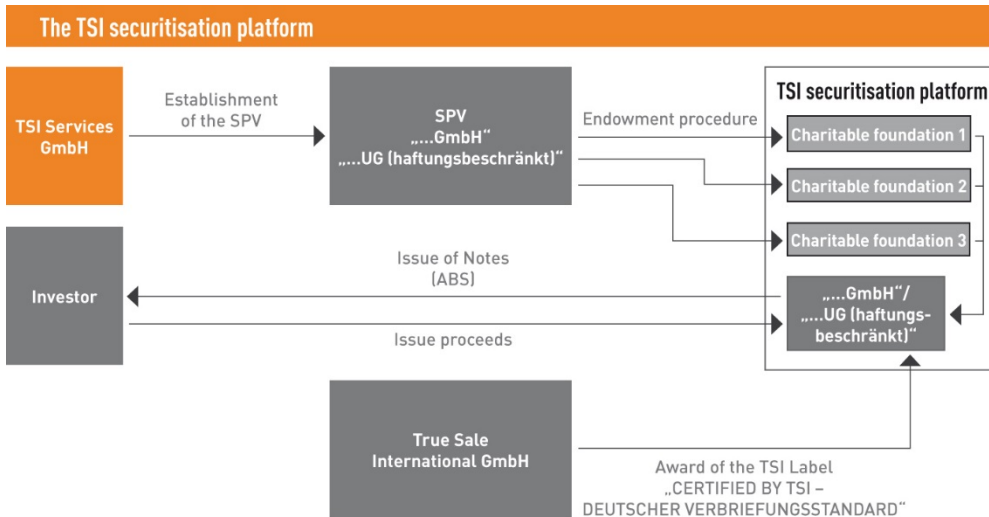
- TSI Services GmbH (TSI Services) has been providing special purpose vehicles (SPVs) under German law since 2005. In more than 120 transactions (as of December 2017), German and other originators have already taken advantage of German SPVs when carrying out securitisation transactions.
- An independent subsidiary of True Sale International GmbH (TSI), TSI Services arranges and coordinates the establishment of German SVPs for use in securitisation transactions.
- The TSI standard for providing a German SPV is well known and organisationally implemented by all major rating agencies, the leading law firms, auditing companies, supervisory authorities, the European Central Bank (ECB) and numerous German and foreign originators and arrangers.

Two steps to a German SPV

- SPVs arranged by TSI are based on German law. A German SPV is thus an insolvency remote structure.
- German SPVs can be arranged in two stages: the establishment of a company and its endowment (transfer of the company shares) to the three non-profit foundations (as the future shareholders of the SPV).



Structure of the TSI securitisation platform



Shareholders in German SVPs are three non-profit foundations committed to promoting scholarship.

These are the following:

- Stiftung Kapitalmarktforschung für den Finanzstandort Deutschland,
- Stiftung Kapitalmarktrecht für den Finanzstandort Deutschland,
- Stiftung Unternehmensfinanzierung und Kapitalmärkte für den Finanzstandort Deutschland.

The advantages at a glance

- High market visibility of transactions conducted over the TSI securitisation platform
- The provision of a German SPV via TSI is an established market standard that is well known to all supervisory authorities, the ECB and all other market players.
- The provision of an SPV is based on German law. This implies legal security for investors and also means that originators can obtain binding information from the German financial authorities.
- Transactions may be awarded the certificate "CERTIFIED BY TSI – DEUTSCHER VERBRIEFUNGSSTANDARD".



The advantages at a glance

- Three shareholders per SPV: As ABS investors, banks consequently do not need to observe “borrower unit” and “large loan” provisions when ABS investments involve several transactions and they are thus unaffected by the “interest barrier”.
- Standardised, professional provision of a German SPV: already used in more than 120 securitisation transactions (as of December 2017)
- SPV provided within three to four weeks with internationally competitive start-up costs and professional service from a single source

An all-round service from a single source

TSI can also provide the client and the SPV with additional management services in the context of the TSI securitisation platform. These services are established in a service agreement and essentially include:

- Information about general developments in the securitisation market and fundamental, transaction-neutral agreements with supervisory authorities, the legislative authority and/or federal authorities,
- preparing the infrastructure for these management services and
- vital coordination tasks between the SPV, the originator and the SPV shareholders.



SPV liquidation by TSI Services – simple and efficient

- SPV liquidation is an integral part of the Agency Agreement concluded when the SPV is established.
- On completion of the transaction, TSI Services appoints the liquidators for the SPV and sees the entire liquidation process through until the company is finally wound up.
- Corporate Service Providers incur no additional costs during the liquidation period (around 15 months).



Would you like to find out more? We will gladly help! Your contact persons



Monika Beyé
CEO
Tel: +49 69 2992 1733
monika.beye@tsi-services.de



Mario Uhrmacher
CEO
Tel: +49 69 2992 1721
mario.uhrmacher@tsi-services.de